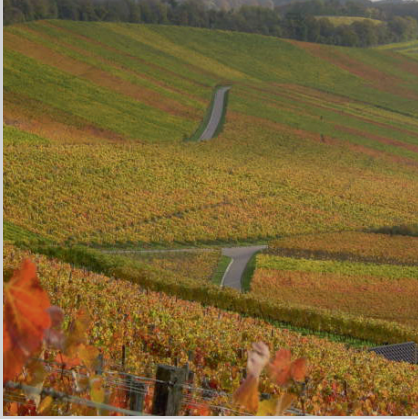




**RANGE OF SERVICES**  
**WINE, SPARKLING WINE AND**  
**WINE-BASED BEVERAGES**

**INSTITUT**  
**FRESENIUS**

**SGS**



## **RANGE OF SERVICES – WINE, SPARKLING WINE AND WINE-BASED BEVERAGES**

Varietal wines and cuvées from the traditional wine-growing areas and more exotic wines from the upcoming „New World“ production areas – the wine industry is becoming more globalised year after year. This globalisation poses a growing challenge to you to satisfy consumer demands and to respond to consumer trends.

The increasing quality awareness of consumers, the EU wine industry reform, labelling laws and international trade agreements all need to be taken into account by market participants: importers or bottlers of foreign wines, producers in Germany such as vineyards, wine-grower co-operatives and wine cellars as well as retail sales outlets. Non-Governmental Organisations (NGOs) and consumer protection organisations expect you to produce and market in a sustainable manner, while exceeding the legal minimum requirements for product quality.

Having SGS INSTITUT FRESENIUS as a partner for analyses and consulting as well as auditing and troubleshooting from vineyard to point of sale ensures you will be on the safe side. Working with us allows you to guarantee that you will only offer flawless wines and sparkling wines free of any harmful substances. As you probably know, it takes years to establish a reputation of being a supplier of wines and sparkling wines of impeccable quality - yet the hard-won trust and image can be destroyed in an instant if uncertified pesticides or questionable ingredients are found or uncertified oenological procedures are applied. The resulting scandals are hard to avert.

Our services support you in ensuring the quality of your products, allowing you to secure success and providing you with the ability to consistently fulfil domestic and foreign market requirements.

Benefit from our expert knowledge, our state-of-the-art laboratories and our global network at every stage of the value chain. After all, our international network is well versed in the regulations of countries you may want to export to.

### **THE SERVICES OFFERED TO YOU**

#### **ANALYTICS**

Apart from routine analyses in accordance with acknowledged standardised methods in the areas of wines, sparkling wines and wine-containing beverages (alcohol regulations, sugar content analyses, acidity analyses, pH-value determination), SGS INSTITUT FRESENIUS can also examine your products for contaminants and residues such as heavy metals, toxins and pesticides, etc. We also offer these services for storage, packaging and closure mechanisms, including analyses for migratory contamination and flavour adulterations. Furthermore, we determine the presence of artificial glycerine, analyse the anthocyanin spectrum and identify cork or musty flavours

#### **FLAVOURS**

We monitor the permitted maximum content of naturally occurring flavourings that may be potentially hazardous to health in accordance with the applicable flavouring regulations for wine-based beverages. We also identify natural and artificial flavourings and analyses for prohibited flavouring additives.





### **AUTHENTICITY AND ORIGIN VERIFICATION**

SGS INSTITUT FRESENIUS guarantees the highest degree of certainty by means of screening and fingerprinting, monitoring products with regard to origin and grape variety. After all, you do want your suppliers to deliver what you have ordered.

### **SENSORY**

We professionally evaluate your wines for sensory properties such as appearance, odour, flavour profile and deficiencies and grade them in accordance with internationally recognised evaluation schemes. If desired, we will create a sensory profile of competitor products in a given product category or price range.

### **LABELLING COMPLIANCE AUDIT**

SGS INSTITUT FRESENIUS can verify for you whether all the required label information is given on your labels and packaging in accordance with the respec-

tive labelling laws of your target market within the EU or other countries. We will advise you what you should pay attention to, what is allowed and what is prohibited.

### **ON-SITE INSPECTIONS**

Our global presence allows us to represent your interests at your import locations. We audit and certify your suppliers in all aspects ranging from packaging to sealing and entire production facilities. We monitor cultivation methods, certify bottling facilities and identify weak links.

### **QUALITY ASSURANCE**

SGS INSTITUT FRESENIUS compiles trade analyses, performs compliance audits, monitors logistics and issues expert opinions on storage and distribution. In doing so, we consider factors such as temperature, light and oxygen exposure, container properties, transport times and many others.

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All our services are designed around international standards. We monitor and certify in accordance with national and international standards such as IFS and IFS-Logistics. Furthermore, Life-Cycle-Analyses and Carbon Footprint by SGS INSTITUT FRESENIUS allow you to prove the sustainability of your production and trade processes.

SGS INSTITUT FRESENIUS is at your side, allowing you to guarantee the highest possible degree of safety and quality of your wines, sparkling wines and wine-containing beverages. We offer you a one-stop range of all related services. Always reliable, always objective.

**SGS INSTITUT FRESENIUS IS PART OF SGS, THE WORLD'S LEADING INSPECTION, VERIFICATION, TESTING AND CERTIFICATION COMPANY.**

**WWW.SGS.COM**  
**WWW.SGSGROUP.DE**

**WHEN YOU NEED TO BE SURE**

**SGS**